



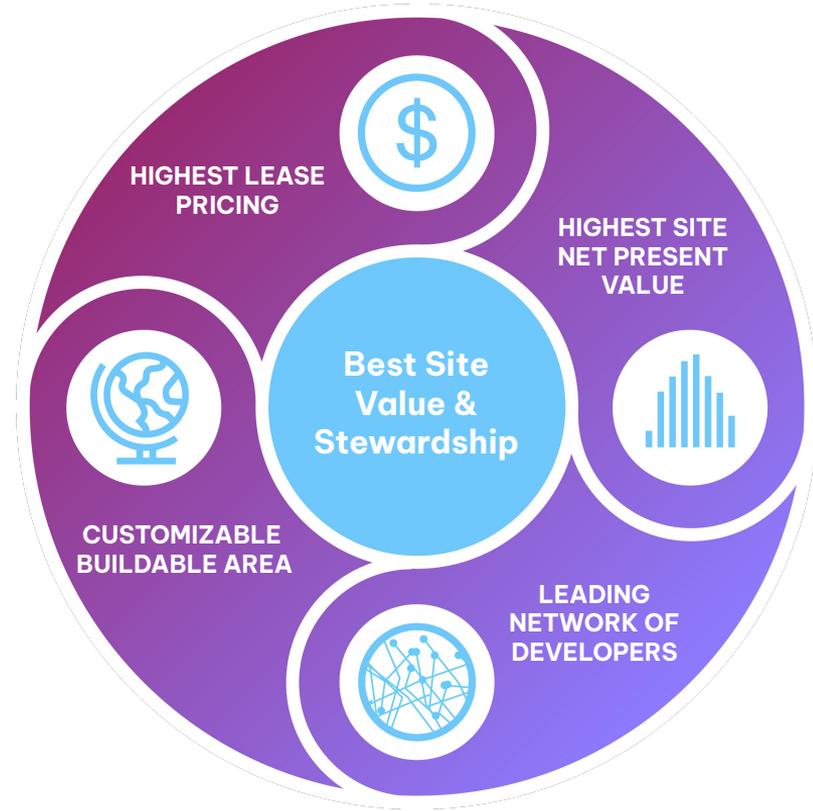
Monetize Your Land:  
**Develop** Marketplace  
For Landowners

Confidential & Proprietary Material

# HST is a marketplace provider helping you monetize land with solar, storage, and more

Our land optimization technology maximizes your Lease Rate to ensure the best deal for your property.

Our technology has a track record of over 800 GW of projects in 100 countries.

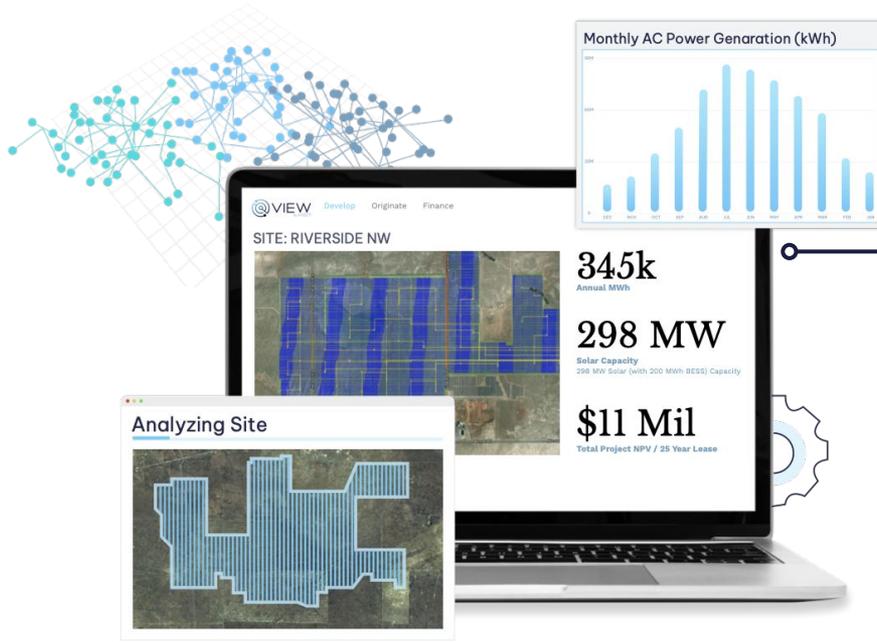




We use patented technology to  
maximize your **Lease Rate**.

# Platform

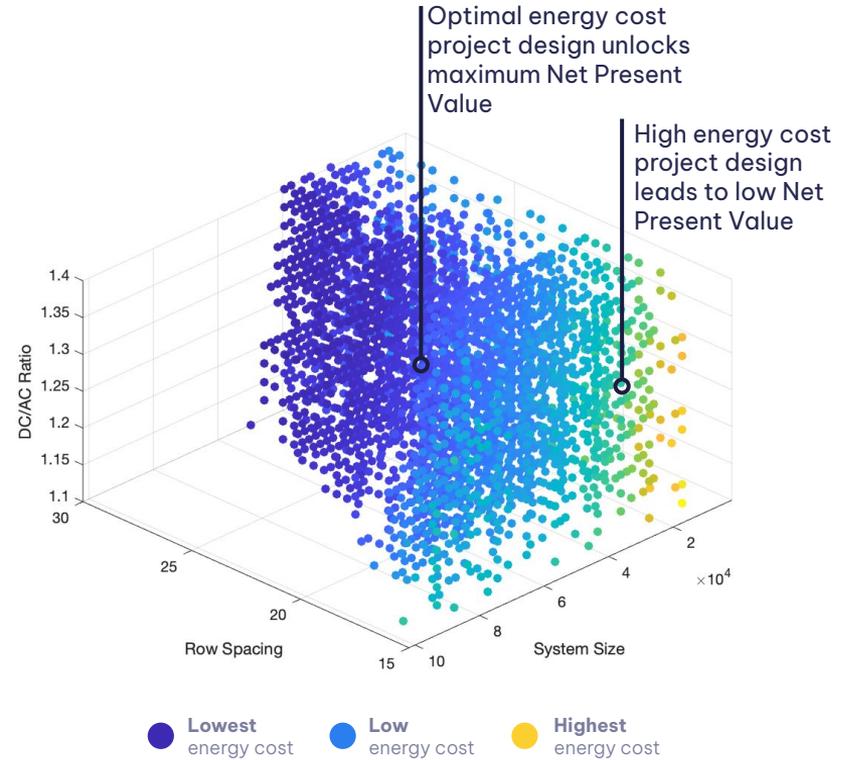
Our technology rapidly evaluates your property, scanning through project permutations to maximize site value.



Our platform scalably optimizes the future project on your land, **maximizing your** Annual Lease Rate.

# The patented search analysis optimizes value

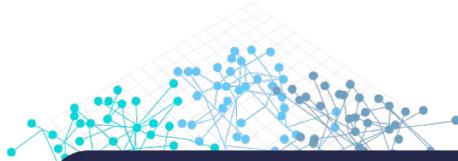
Each dot represents a different configuration for a given plot of land



Leading power developers are on our clean energy platform looking to transact for land



# Value Proposition for Landowners



Comprehensive Site Valuation

Optimization to Maximize Lease Value

Accelerated development with a global network of developers



An aerial photograph of a large-scale solar farm. The solar panels are arranged in neat, parallel rows across a vast field. The image has a blue and purple color overlay. The text is centered over the middle of the image.

Our platform increases Your Site Lease  
Value by Over \$3,000 Per Acre



**\$800**

Average Lease Rate (\$/acre)

**\$950**

Lease Rate (\$/acre) when listed on  
the **Develop** Marketplace

*Increase in Site Value (In this Example):*

**=\$150/acre**

**=\$15.75M (3,000 acres\*35 yrs)**

**= \$9M in NPV**

# What Landowners Are Saying

"I really trust them (HST) and have been happy with them. I am happy because this will be more than 40 years, more than just my wife and I. It will be more than our kids. It will be my grandkids. There is a succession method built in."

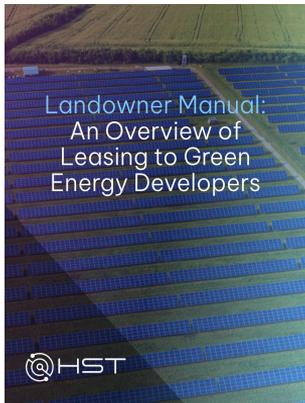
-Marty Halbur, Landowner

"HST presented us not only with trust, but with their software [platform]. The software was really key because I they had the ability to connect landowners with potential developers... They were very instrumental in helping us get the best lease agreement. The terms, the financials, all of that. Such as the timing of the payments, the option payments. Without HST we probably would not have been able to have half of that and put it all together."

-Michael P Wenninghoff, Landowner



# Landowner Resources



**Landowner Manual:**  
An Overview of Leasing to  
Green Energy Developers

[View >](#)

Or visit this link:  
<https://www.bit.ly/3zT2rzm>



**Solar Leasing FAQ:**  
Your Top Questions  
Answered

[View >](#)

Or visit this link:  
[www.bit.ly/3BCVJ1b](http://www.bit.ly/3BCVJ1b)



## Video Testimonials

Watch videos with some of  
our Landowner's who have  
had successful Leases

[Watch Videos >](#)

Or visit this link:  
<https://www.bit.ly/3BBjeHV>

Thank You

